HC2 HOLDINGS, INC.

Corporate Overview

et ute.

Envision.

Empower.



Special Note Regarding Forward-Looking Statements

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: This presentation contains, and certain oral statements made by our representatives from time to time may contain, forward-looking statements. Generally, forward-looking statements include information describing actions, events, results, strategies and expectations and are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions. The forward-looking statements in this presentation include, without limitation, our 2018 guidance for the Construction and Marine Services segments and statements regarding our expectations regarding building shareholder value and future cash [flow] and invested assets. Such statements are based on the beliefs and assumptions of HC2's management and the management of HC2's subsidiaries and portfolio companies. The Company believes these judgments are reasonable, but you should understand that these statements are not guarantees of performance or results, and the Company's actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of important factors, both positive and negative, that may be revised or supplemented in subsequent statements and reports filed with the Securities and Exchange Commission ("SEC"), including in our reports on Forms 10-K, 10-Q and 8-K. Such important factors include, without limitation, issues related to the restatement of our financial statements; the fact that we have historically identified material weaknesses in our internal control over financial reporting, and any inability to remediate future material weaknesses; capital market conditions; the ability of HC2's subsidiaries and portfolio companies to generate sufficient net income and cash flows to make upstream cash distributions; volatility in the trading price of HC2 common stock; the ability of HC2 and its subsidiaries and portfolio companies to identify any suitable future acquisition or disposition opportunities; our ability to realize efficiencies, cost savings, income and margin improvements, growth, economies of scale and other anticipated benefits of strategic transactions; difficulties related to the integration of financial reporting of acquired or target businesses; difficulties completing pending and future acquisitions and dispositions; effects of litigation, indemnification claims, and other contingent liabilities; changes in regulations and tax laws; and risks that may affect the performance of the operating subsidiaries and portfolio companies of HC2. Although HC2 believes its expectations and assumptions regarding its future operating performance are reasonable, there can be no assurance that the expectations reflected herein will be achieved. These risks and other important factors discussed under the caption "Risk Factors" in our most recent Annual Report on Form 10-K filed with the SEC, and our other reports filed with the SEC could cause actual results to differ materially from those indicated by the forward-looking statements made in this presentation.

You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to HC2 or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and unless legally required, HC2 undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

In this presentation, HC2 refers to certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Core Operating Subsidiary Adjusted EBITDA, Total Adjusted EBITDA (excluding the Insurance segment), Adjusted EBITDA for its operating segments, Adjusted Operating Income for the Insurance segment and Pre-Tax Adjusted Operating Income for the Insurance segment.

Adjusted EBITDA

Management believes that Adjusted EBITDA measures provide investors with meaningful information for gaining an understanding of the Company's results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, because interest, taxes, depreciation, amortization and the other items for which adjustments are made as noted in the definition of Adjusted EBITDA below can differ greatly between organizations as a result of differing capital structures and tax strategies. In addition, management uses Adjusted EBITDA measures in evaluating certain of the Company's segments performance because they eliminate the effects of considerable amounts of non-cash depreciation and amortization and items not within the control of the Company's operations managers. While management believes that these non-GAAP measurements are useful as supplemental information, such adjusted results are not intended to replace our GAAP financial results and should be read together with HC2's results reported under GAAP.

Management defines Adjusted EBITDA as Net income (loss) as adjusted for depreciation and amortization; amortization of equity method fair value adjustments at acquisition; (gain) loss on sale or disposal of assets; lease termination costs; asset impairment expense; interest expense; net gain (loss) on contingent consideration; loss on early extinguishment or restructuring of debt; gain (loss) on sale of subsidiaries; other (income) expense, net; foreign currency transaction (gain) loss included in cost of revenue; income tax (benefit) expense; (gain) loss from discontinued operations; noncontrolling interest; bonus to be settled in equity; share-based compensation expense; non-recurring items; and acquisition and disposition costs. A reconciliation of Adjusted EBITDA to Net Income (Loss) is included in the financial tables at the end of this presentation. Management recognizes that using Adjusted EBITDA as a performance measure has inherent limitations as an analytical tool as compared to net income (loss) or other GAAP financial measures, as these non-GAAP measures exclude certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Adjusted EBITDA should not be considered in isolation and do not purport to be alternatives to net income (loss) or other GAAP financial measures of our operating performance. Total Adjusted EBITDA excludes the results of operations and any consolidating eliminations of our Insurance segment.

Adjusted Operating Income

Adjusted Operating Income ("Insurance AOI") and Pre-tax Adjusted Operating Income ("Pre-tax Insurance AOI") for the Insurance segment are non-GAAP financial measures frequently used throughout the insurance industry and are economic measures the Insurance segment uses to evaluate its financial performance. Management believes that Insurance AOI and Pre-tax Insurance AOI measures provide investors with meaningful information for gaining an understanding of certain results and provide insight into an organization's operating trends and facilitates companies in our industry. It should, therefore, be read together with the Company's results calculated in accordance with GAAP. Similarly to Adjusted EBITDA, using Insurance AOI and Pre-tax Insurance AOI as performance measures have inherent limitations as an analytical tool as compared to income (loss) from operations or other GAAP financial measures, as these non-GAAP measures exclude certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Insurance AOI and Pre-tax Insurance AOI should not be considered in isolation and do not purport to be an alternative to income (loss) from operations or other GAAP financial measures as measures of our operating performance.

Management defines Insurance AOI as Net income (loss) for the Insurance segment adjusted to exclude the impact of net investment gains (losses), including OTII losses recognized in operations; asset impairment; intercompany elimination; gain on bargain purchase; reinsurance gain; and acquisition costs. Management defines Pre-tax Insurance AOI as Insurance AOI adjusted to exclude the impact of income tax (benefit) expense recognized during the current period. Management believes that Insurance AOI and Pre-tax Insurance AOI provide meaningful financial metrics that help investors understand certain results and profitability. While these adjustments are an integral part of the overall performance of the Insurance segment, market conditions impacting these items can overshadow the underlying performance of the business. Accordingly, we believe using a measure which excludes their impact is effective in analyzing the trends of our operations.

By accepting this document, each recipient agrees to and acknowledges the foregoing terms and conditions.



Company Overview



Who We Are

- Publicly traded diversified holding company with portfolio of uncorrelated assets and investments
- Permanent capital
- Strategic and financial partner
- Team of visionaries

What We Do

- Buy and build companies
- Partner with operating management teams to execute business plans
- Deliver sustainable value for shareholders



Why Invest in the HC2 Approach?

- Diverse portfolio of uncorrelated assets and investments across multiple industries
- Unique combination of operating entities accessible through one investment
 - Controlling stakes in leading, stable, cash flow generating businesses
 - Option value opportunities with significant equity upside potential
- Active management methodology to creating shareholder value by driving asset and capital appreciation of subsidiary and investment holdings
 - Long-term strategy allows management teams the ability to execute business plans
- Continue to drive organic and inorganic growth; Increasing "Core Operating Subsidiary" Revenue and Adjusted EBITDA
- Well-positioned with financial flexibility to opportunistically capitalize and build platform in both public and private markets
 - Rigorous commitment to realize synergies and optimize resources
 - Approach focused on control / implied control of acquisitions & investments
- Continued focus on both cash flow and growth opportunities provides shareholders with a unique balance of stability and option value
- Look to not only create, but ultimately extract and monetize value where and when necessary



How HC2 Builds Value

Clear focus on delivering sustainable value for all stakeholders

- Value operator with long-term outlook
- Acquire controlling equity interests in diverse industries creating value through growth in operating subsidiaries
- Strong capital base allows funding of subsidiary growth
- Speed of execution gives HC2 a competitive advantage over traditional private equity firms



HC2's Diversified Portfolio



Core Operating Subsidiaries

Construction: DBM GLOBAL (SCHUFF)

- One of the largest steel fabrication and erection companies in the U.S.
- Offers full suite of integrated steel construction and professional services
- Pending acquisition of Graywolf Industrial, entry into heavy maintenance and repair industry
- 92.5% ownership
- FY17 Revenue: \$579.0m
- FY17 Adjusted EBITDA: \$51.6m



Marine Services: GMSL

- Leading provider of subsea cable installation, maintenance and protection in telecom, offshore power and oil & gas
- Equity investments with Huawei Marine Networks & S.B. Submarine Systems (China Telecom)
- 72.5% ownership
- FY17 Revenue: \$169.5m
- FY17 Adjusted EBITDA: \$44.0m



Energy: ANG

- Premier distributor of natural gas motor fuel throughout the U.S.
- Currently own or operate ~40 natural gas fueling stations throughout United States
- 67.7% ownership
- FY17 Revenue: \$16.4m
- FY17 Adjusted EBITDA: \$2.9m

Telecommunications: PTGI ICS

- International wholesale telecom service companies
- Global sales presence
- Internal and scalable offshore back office operations
- 100% ownership
- FY17 Revenue: \$701.9m
- FY17 Adjusted EBITDA: \$6.9m

Core Financial Services Subsidiaries

Insurance: CIG

- Platform to invest in lona-term care (LTC) portfolio of assets
- Initially acquired American Financial Group's LTC assets
- Recently closed acauisition of Humana's ~\$2.4b LTC assets
- Rina Fenced Liabilities No Parent Guarantees
- 100% ownership
- ~\$300m of statutory surplus
- ~\$330m total adjusted capital
- ~\$4.1b cash & invested assets

NTINENTAL





BeneVir

GENOVEL

RIPLE RING

Early Stage and Other Holdings

Broadcasting:

 HC2 Broadcasting Holdings Our Vision: Capitalize on the opportunities to bring valuable content to more viewers over-the-air and position the company for a changing media landscape



Life Sciences: PANSEND

- BeneVir: Oncolvtic viral immunotherapy for treatment of solid cancer tumors; Sold to Janssen Biotech (Johnson & Johnson) for up to \$1.04 billion 2Q18
- MediBeacon: Unique non-invasive real-time monitoring of kidney function; MediBeacon recently MediBeacon granted Breakthrough Device designation from the FDA; MediBeacon's device is intended to measure GFR in patients with impaired or normal kidney function
- R2 Dermatology: Medical device to brighten skin based on Mass. General Hospital technology
- Genovel: Novel, Patented, "Mini Knee" and "Anatomical Knee" replacements
- Triple Ring Technologies: R&D engineering company specializing in medical devices, homeland security, imaging, sensors, optics, fluidics, robotics & mobile healthcare



HC2's Experienced Executive Team

Philip A. Falcone - Chairman of the Board, Chief Executive Officer and President

- Director of HC2 since January 2014 and Chairman of the Board, Chief Executive Officer and President of HC2 since May 2014
- Founder, Chairman and Chief Executive Officer of HRG Group Inc. (July 2009 - December 2014)
- President of HRG (July 2009 June 2011)
- Founder, Chief Investment Officer and Chief Executive Officer of Harbinger Capital Partners, LLC
- Managed High Yield and Distressed trading operations for Barclays Capital (1998 2000)
- A.B. in Economics from Harvard University

	-	-	180	-
-		1	1	
		etc	×.	2
-			1	
	14	N	10	1
1			1	2

Michael J. Sena Chief Financial Officer	Joseph A. Ferraro Chief Legal Officer & Corporate Secretary	Suzi Raftery Herbst Chief Administrative Officer	Andrew G. Backman Managing Director
 Chief Accounting Officer of HRG (NYSE: HRG) Various accounting and financial reporting positions with Reader's Digest Association, Inc., last serving as Vice President and North American Controller Director of Reporting and Business Processes for Barr Pharmaceuticals Various positions with PricewaterhouseCoopers Certified Public Accountant and holds a BS in Accounting from Syracuse University 	 General Counsel of Prospect Administration LLC Assistant Secretary of PSEC and Deputy Chief Compliance Officer of Prospect Capital Management, L.P. Corporate associate at the law firms of Boies, Schiller & Flexner LLP and Sullivan & Cromwell LLP Graduated cum laude from Princeton University AB from The Woodrow Wilson School of Public and International Affairs JD with honors from The Law School at The University of Chicago 	 Over 17 years of diverse HR, recruiting, equity and foreign exchange sales experience SVP and Director of HR of Harbinger Capital and HRG Head of Recruiting at Knight Capital Group Held various positions in Human Resources, as well as Foreign Exchange Sales at Cantor Fitzgerald after beginning career in Equity Sales at Merrill Lynch BA degree in Communications and Studio Art from Marist College 	 Managing Director of IR & PR for RCS Capital / AR Global Founder and CEO of InVisionIR, a New York-based advisory and consulting firm SVP, IR, PR & Marketing of iStar Financial SVP, IR, PR & Marketing of Corvis Corp. / Broadwing Communications First 10 years of career at Lucent Technologies and AT&T Corp. in various finance/accounting/M&A positions BA in Economics from Boston College; Graduated from AT&T / Lucent's prestigious Financial Leadership Program

HC2 Stock Performance & Timeline

<u>2014</u>

- 1. 01/08 HRG Group Acquires Majority Interest in "PTGi"
- 2. 04/14 Company Renamed "HC2"
- 3. 05/29 HC2 Acquires Schuff (65%)
- 4. 08/01 HC2 Initial Investment in ANG
- 5. 09/22 HC2 Acquires Global Marine (97%)
- 6. 10/07 HC2 Announces Results of Schuff Tender Offer
- 7. 11/20 \$250M Senior Secured Notes Offering
- 8. 12/23 NYSE MKT Listing Announced

<u>2015</u>

- 9. 03/23 \$50M Tack-on to Senior Secured Notes
- 10. 04/14 HC2 Forms Continental Insurance Group
- 11. 06/10 HC2 Acquires Interest in Gaming Nation
- 12. 11/09 \$59M Equity Offering
- 13. 12/24 HC2 closes LTC and Life Insurance Acquisition

<u>2016</u>

- 14. 02/03 Global Marine Acquires Majority Interest in CWind
- 15. 10/05 R2 Dermatology Receives FDA Approval
- 16. 10/18 MediBeacon Awarded Gates Foundation Grant
- 12/15 ANG Adds 18 CNG Stations Through Two Transactions (Questar and Constellation CNG)

2017

- 18. 01/31 \$55M Tack-on to Senior Secured Notes
- 19. 03/02 MediBeacon Completes Pilot Two Testing
- 20. 04/15 BeneVir Granted New Patent
- 21. 05/16 HC2 Transfers Listing to NYSE "Big Board"
- 06/27 HC2 Announces Acquisition of Majority Interest in DTV America
- 23. 06/27 \$38M Tack-on to Senior Secured Notes
- 24. 07/12 R2 Dermatology Receives 2nd FDA Approval
- 25. 09/13 HC2 Announces Purchase of Assets of Mako Communications

2017 (cont'd)

- 26. 11/06 Continental General Insurance Announces Acquisition of Humana LTC Business
- 27. 11/29 HC2 Announces Acquisition of Azteca America and Assets of Northstar Media

<u>2018</u>

- 28. 05/02 BeneVir to be Acquired by Janssen Biotech, Inc. (a Johnson & Johnson company) for up to \$1.04B
- 29. 05/07 HC2 Refinances Broadcasting Bridge Loans with \$110M Tack-on to Senior Secured Notes
- 06/11 Completed sale of BeneVir to Janssen Biotech (Johnson & Johnson) for up to \$1.04B
- **31.** 07/19 DBM Global purchases South Carolina Steel Fabrication Facility
- 32. 08/07 HC2 Broadcasting Holdings Obtains \$38 million Debt & Equity Financing
- 08/09 Continental General Insurance Completes Acquisition of Humana's \$2.4 billion LTC Business
- 10/22 Announced Evaluation of Strategic Alternatives for Global Marine; FDA granted "Breakthrough Device" designation to MediBeacon



Note: As a result of the Schuff Tender, HC2's ownership increased to 89% and subsequently through open market share purchases increased to 92%

Segment Detail

DBM Global Inc.

L.A. Rams

Apple

Sacramento Kings



- DBM Global Inc. is focused on delivering world class, sustainable value to its clients through a highly collaborative portfolio of companies which provide better designs, more efficient construction and superior asset management solutions
- The Company offers integrated steel construction services from a single source and professional services which include design-assist, design-build, engineering, BIM participation, 3D steel modeling/detailing, fabrication, advanced field erection, project management and state-of-the-art steel management systems
- Major market segments include commercial, healthcare, convention centers, stadiums, gaming and hospitality, mixed use and retail, industrial, public works, bridges, transportation and international projects

Select Management:

- Rustin Roach President and CEO
- Michael Hill CFO and Treasurer
- Scott Sherman VP, General Counsel
- Shane Metzger COO

Select Customers:



© 2018 HC2 Holdings, Inc.

DC United

DBM Global Inc.

	Core Activities	Products & Service Offerings	Industries	s Served
S S SCHUFF STEEL	 The largest structural steel fabricator and erector in the U.S. In-house structural & design engineering expertise 	 Structural Steel fabrication Steel erection services Structural engineering & design services Preconstruction engineering services BIM (Building Information Modeling) Project Mgmt (proprietary SIMS platform) 	 Commercial Conv. & Event Centers Energy Government Healthcare 	 Industrial & Mining Infrastructure Leisure Retail Transportation
GrayWolf Industrial	 Provides specialty maintenance, repair & installation services in the US. Organized in four business segments – Titan Contracting, Inco Services, Milco National, & Titan Fabricators 	 Extensive track record delivering complex service and maintenance type projects for the power, petrochemical, pulp & paper, and refinery end markets 60% of revenue is service contracts 	 Petrochemical Power Pulp & paper Oil refineries 	
	 Assets of Mountain States Steel became part of Schuff Steel (4Q17) Mountain States Steel has a modern fabrication facility located on approximately 32 acres in Lindon, Utah. 	• Extensive track record delivering structural steel for iconic projects throughout the Western United States: San Francisco-Oakland Bay Bridge, Alameda Corridor Transportation Authority Bridge, Mile High Stadium, Paris Hotel & Casino in Las Vegas, etc.	 Bridge Infrastructure Leisure 	
SCHUFF STEEL	 Provides structural steel fabrication & erection services for smaller projects leveraging subcontractors and in-house project managers 	 Structural Steel fabrication (subcontracted) Steel erection services (subcontracted) Project Mgmt (proprietary SIMS platform) 	 Commercial Government Healthcare 	 Leisure Retail Transportation
AITKEN	 Manufactures equipment for use in the petrochemical oil & gas industries, such as: pollution control scrubbers, tunnel liners, pressure vessels, strainers, filters & separators 	 Design engineering Fabrication services 	 Petrochemical Oil & gas infrastructure Pipelines 	
D pdc	 A highly experienced global Detailing and 3D BIM Modelling company 	 Steel Detailing 3D BIM Modelling BIM Management Integrated Project Delivery (IPD) 3D Animation and Visualization 	 Commercial Conv. & Event Ctrs Energy Government Healthcare 	 Industrial & Mining Infrastructure Leisure Retail Transportation
BDS VIRCON	 A global Building Information Modelling (BIM), Steel Detailing and Rebar Detailing firm 	 Steel Detailing Rebar Detailing 3D BIM Modelling Connection Design Forensic Modelling & Animation 	 Commercial Conv. & Event Ctrs Energy Government Healthcare 	 Industrial & Mining Infrastructure Leisure Retail Transportation
CANDRAFTUS Guldby & Bridge Information Modeling	 The premiere Bridge and Complex Structures Detailing and Building Information Modelling (BIM) firm in N.A. 	 Bridge Detailing Steel Detailing 3D BIM Modelling Connection Design 	 Bridge Commercial Conv. & Event Ctrs 	EnergyGovernmentInfrastructure



Business

Services

Overview

Primary End

Markets

Overview

GrayWolf Industrial Inc. ("GrayWolf")

Business Description

services

Modularization

Petrochemical

Pipina

Power

Refining

Industrial

- GrayWolf, which DBM Global is under contract to acquire, is a leader in industrial services focusing on highly complex, labor-intensive specialty maintenance, repair and installation services to diverse end markets across a national footprint
- The Company has built a reputation for high quality service over its nearly 40 year operating history, through a leading safety record, superior service guality, national scale, local relationships and access to skilled labor

Blue Chip Customer Base





GrayWolf Industrial Inc. ("GrayWolf")

Strategic Rationale:

- GrayWolf Industrial provides DBM Global with an entry into the heavy maintenance and repair industry, diversifying its revenue stream from large commercial construction projects while capitalizing on strong customer relationships with prime contracts and a culture focused on ROI when bidding and pricing work
- GrayWolf substantially increases DBM's exposure to recurring maintenance work, providing increased revenue stability and visibility
- The acquisition increases the combined business' exposure to industrial build, diversifying away from more cyclical commercial construction market
- GrayWolf's asset light business model requires minimal capital expenditure spend which translates to higher free cash flow conversion
- DBM management believes the GrayWolf acquisition will allow for the combined company to cross sell its products amongst its current customer base and provide meaningful synergies related to accounting and consolidated back office expenses

Transaction Overview:

- The purchase price for the acquisition is \$135.0 million or ~6.9x based on 2017 Adjusted EBITDA⁽¹⁾ of \$19.7 million, which represents a compelling multiple given comparable transactions in the sector
- The acquisition is expected to be financed by an \$80.0 million Term Loan financing at DBM Global, \$15.0 million from DBM's existing credit facility and \$40.0 million of existing cash from HC2 and certain of our subsidiaries via indirect investment in DBM Global



GLOBAL MARINE GROUP



Global Marine Highlights:

- Fiber optic cable solutions to the telecommunications and oil & gas markets
- Installed roughly 21% of the world's subsea fiber optic cable, amounting to 300,000km
- In maintenance, Global Marine benefits from long-term contracts with high renewal rates; Responsible for 385,000km of the total 1,200,000km of global in-service cable
- Significant opportunities in Telecom through 49% owned strategic equity investments with Huawei Technologies (HMN) and China Telecom (SBSS)

Global Marine Group - Business Description:

"Engineering a Clean and Connected Future"

- Leading provider of offshore marine engineering delivered via three business units
- Founded in 1850 Headquartered in UK with major regional hub in Singapore

Select Management:

- Dick Fagerstal Executive Chairman
- Ian Douglas Chief Executive Officer

CWind Highlights:

- Power cable and asset management services to the offshore renewables & utilities
- Through it's Complete Cable Care package recognised for speedy mobilisation in power cable repair solutions
- CWind delivers a broad spectrum of topside and subsea services to developers and has experience at almost 50 wind farms to date
- CWind is recognized for having the most fuel efficient Crew Transport Vessel (CTV) fleet in the market
- CWind Taiwan equity investment launched in Q1 2018 to support the growing Taiwan offshore renewables market

Global Offshore Highlights:

- Trenching and power cable lay services to the oil & gas industry
- To date, the Global Offshore team has been involved in the installation of more than 470 power cables
- Market-leading Q1400 trenching system effective in the harshest of seas and most challenging of seabed conditions
- Completed work on six UK and two European wind farms to date
- Multiple operations in oil & gas for major oil companies such as Shell and BP





GLOBAL MARINE GROUP

	Global Marine	CWIND	Global Offshore
Core Activities	Maintenance • Provision of vessels on standby to repair fiber optic telecom cables in defined geographic zones • Location of fault, cable recovery, jointing and re-deployment of cables • Operation of depots storing cable and spare parts across the globe • Management of customer data through the life of the cable system Fiber Optic Cable Installation	 Wind Farm Offshore wind planning, construction and operations & maintenance support services Fleet of Crew Transfer Vessels (CTVs) which have a historically high utilisation and are positioned 4th in the overall CTV market Over 250 certified & experienced personnel including technicians, riggers, slingers, lifting supervisors & foremen Offshore training facility 	Trenching• Trenching of cables, rigid & flexible pipelines and umbilicals• Precision installation in challenging seabed environments utilizing the market-leading Q1400 which able to perform jet trenching in soils of up to 100KPA• Providing maximum, long-term protection of assets• Engineering support & project managementPower Cable Installation
	 Provision of turnkey repeated telecom systems via Huawei Marine ("HMN") equity investment Installation contracts for telecom customers Services include route planning, route survey, cable mapping, route engineering, laying, trenching and burial at all depths Fiber optic communications infrastructure to offshore platforms 	 Installation for inter-array power cables for offshore wind market Maintenance provision, including cable storage, power joint development and vessel availability Offshore wind planning, Interconnector installation Services include route planning, route survey, cable mapping, route engineering, laying, trenching and burial at all depths 	 Planning, installation, burial, storage, testing, locating, recovering and maintaining subsea cables and other subsea assets Modern assets including the Global Symphony and the Q1400 trenching system Approximately 400 m² of available space aft of the cable lay spread, allowing space for up to ten 20 foot containers of cable protection system 470 power cables installed to date
Vessels	 Cable Retriever Wave Sentinel Cable Innovator Cable Innovator Cable Symphony 	 18 owned & 3 Crew Transfer Vessels on long-term charter C.S. Sovereign CS Recorder Global Symphony ASV Pioneer 	 Global Symphony ASV Pioneer
Equity Investments	 Sino British Submarine Systems in Asia (SBSS); Equity investment (49%) with China Telecom Huawei Marine; Equity Investment(49%) with Huawei Technologies International Cableship Pte Ltd ("ICPL") Equity investment(30%) with SingTel and ASEAN Cableship SCDPL; Equity investment (40%) with SingTel 	 CWind Training(100%) Sino British Submarine Systems in Asia (SBSS); Equity investment (49%) with China Telecom CWind Taiwan; equity investment(51%) with International Ocean Vessel Technical Consultant (IOVTEC) 	



American Natural Gas

Business Description:

- Designs, builds, owns, operates and maintains compressed natural gas commercial fueling stations for transportation
- Building a premier nationwide network of publically accessible heavy duty CNG fueling stations throughout the United States
 designed and located to serve fleet customers
 - Completed the integration & upgrade of 18 fueling stations acquired in 2016; ~40 stations currently owned or operated nationwide
 - Expect to expand station footprint via organic and select M&A opportunities
- Founded in 2011, with headquarters in Saratoga Springs, New York

ANG MAMERICAN NATURAL GAS

Select Management:

Drew West – Founder and Chief Executive Officer



Why CNG?:

- American transportation sector is rapidly converting from foreign-dependent diesel fuel to clean burning natural gas:
 - Substantially reduces emissions
 - Extends truck life
 - Significantly reduces fuel cost
- Given the cost effectiveness of CNG, its environmental friendliness and the abundance of natural gas reserves in the United States, CNG is a leading candidate for alternatives to gasoline and diesel for the motor vehicle market



PTGi International Carrier Services ("PTGi ICS")

Business Description:

- International wholesale telecom service company providing voice and data call termination to the telecom industry worldwide
- Provides transit and termination of telephone calls through its own global network of next-generation IP soft switches and media gateways, connecting the networks of incumbent telephone companies, mobile operators and OTT companies worldwide
- Restructured in 2014, PTGi ICS now delivers industry leading technology via best of breed sales and operational support teams
 - ICS Group to acquire Go2Tel.com Inc. a well-established VoIP carrier that offers high-quality termination services, primarily in Latin America, South America and the Caribbean region.
- In business since 1997, recognized as a trusted business partner globally
- Headquartered in Herndon, Virginia with representation across North America, South America, the Middle East, CIS, Asia, Romania and the UK.

Select Management:

Craig Denson – Chief Executive Officer







Continental Insurance Group

Business Description:

- The formation of Continental Insurance Group ("CIG") in April 2015 to invest in the insurance sector is consistent with HC2's overall strategy of taking advantage of dislocated and undervalued operating businesses
- Through CIG, HC2 intends to build an attractive platform of insurance businesses
- "Ring Fenced" Liabilities No Parent Guarantees
- In December 2015, Continental LTC Inc. ("CLI"), a wholly owned subsidiary of CIG, completed the acquisition of American Financial Group's long-term care and life insurance businesses, United Teacher Associates Insurance Company ("UTAIC") and Continental General Insurance Company ("CGIC")
- In 2016, HC2 merged UTAIC into CGIC to form a single Texas-domiciled life insurance company, CGIC, and unlock cost and capital efficiencies
- Recently Completed Acquisition of Humana's ~\$2.4 Billion Long-Term Care Insurance Business [3Q18]
 - Immediately accretive to Continental's Risk Based Capital ratio and Statutory Surplus
- Key measures as of September 30, 2018:
 - Statutory Surplus ~\$300 million
 - Total Adjusted Capital ~\$330 million
 - GAAP Assets of ~\$5.5 billion
 - Cash and Invested Assets ~\$4.1 billion
- CONTINENTAL LTC INC.

Projected ~\$15 million investment management fee stream to HC2

Select Management:

- James P. Corcoran Executive Chair
 - James has extensive experience in the insurance industry on both the corporate and regulatory side as the former Superintendent of Insurance of the State of New York

	Pansend
De	HC2's Pansend Life Sciences Segment Is Focused on the evelopment of Innovative Healthcare Technologies and Products
BeneVir	 Recently completed sale to Janssen Biotech, Inc. (Johnson & Johnson) for up to \$1.04 billion (2Q18); \$8m total investment 76% equity ownership of company focused on immunotherapy; Oncolytic virotherapy for treatment of solid cancer tumors Founded by Dr. Matthew Mulvey & Dr. Ian Mohr (who co-developed T-Vec); Biovex (owner of T-Vec) acquired by Amgen for ~\$1billion Benevir's T-Stealth is a second generation oncolytic virus with new features and new intellectual property BeneVir holds exclusive worldwide license to develop BV-2711 (T-Stealth) Granted new patent entitled "Oncolytic Herpes Simplex Virus and Therapeutic Uses Thereof", covering the composition of matter for Stealth-1H, BeneVir's lead oncolytic immunotherapy, as well as other platform assets (2Q17)
MedıBeacon	 50% equity ownership in company with unique technology and device for monitoring of real-time kidney function The U.S. Food and Drug Administration has granted Breakthrough Device designation to Medibeacon for the company's Transdermal GFR Measurement System ("TFGR"). The device is intended to measure Glomerular Filtration Rate ("GFR") in patients with impaired or normal renal function.⁽¹⁾ Under the Breakthrough Devices program, a provision of the 21st Century Act, the FDA works with companies to expedite regulatory review in order to give patients more timely access to diagnostic and therapeutic technologies. The TGFR is designed to provide clinicians real-time measurement of GFR at the point of care with no need for blood sampling or urine collection. The ability to measure GFR is of high clinical interest, especially in patients with or at risk of kidney disease.
%R2	 74% equity ownership of dermatology company focused on lightening and brightening skin Founded by Pansend in partnership with Mass. General Hospital and inventors Dr. Rox Anderson, Dieter Manstein and Dr. Henry Chan Over \$20 billion global market Received Food and Drug Administration approval for the R2 Dermal Cooling System (4Q16) Received Food and Drug Administration approval for second generation R2 Dermal Cooling System (2Q17)
GENOVEL	 80% equity ownership in company with unique knee replacements based on technology from Dr. Peter Walker, NYU Dept. of Orthopedic Surgery and one of the pioneers of the original Total Knee. "Mini-Knee" for early osteoarthritis of the knee; "Anatomical Knee" – A Novel Total Knee Replacement Strong patent portfolio
TRIPLE RING	 Profitable technology and product development company Areas of expertise include medical devices, homeland security, imaging systems, sensors, optics, fluidics, robotics and mobile healthcare Located in Silicon Valley and Boston area with over 90,000 square feet of working laboratory and incubator space Contract R&D market growing rapidly Customers include Fortune 500 companies and start-ups

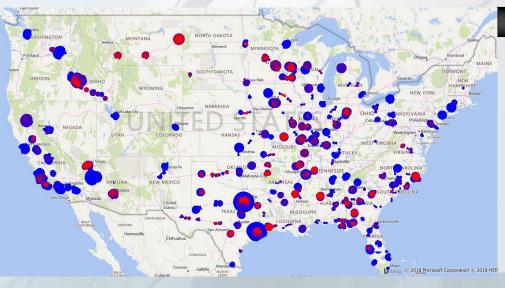
1

HC2 Broadcasting Holdings Inc.

Business Description*

- HC2 Broadcasting Holdings Inc., a subsidiary of HC2 Holdings, has strategically acquired broadcast assets across the United States
- HC2's broadcast vision is to capitalize on the opportunities to bring valuable content to more viewers over-the-air and position the company for a changing media landscape





Broadcast Television Stations: Key Metrics**

- Operational Stations: 164
 - Full-Power Stations: 14
 - Class A Stations: 52
 - LPTV Stations: 98
- Silent Licenses & Construction Permits: ~400
- U.S. Markets: >130
- Total Footprint Covers Approximately 60% of the U.S. Population

Select Management:

- Kurt Hanson Chief Technology Officer, HC2 Broadcasting Holdings
- Louis Libin Managing Director, Strategy, HC2 Broadcasting Holdings
- Les Levi Chief Operating Officer, HC2 Broadcasting Holdings
- Rebecca Hanson General Counsel, HC2 Broadcasting Holdings
- Manuel Abud President and CEO, Azteca America



Engone'

Envision.

Etecute.

Appendix: Third Quarter 2018 Highlights & Select Financial Data



Segment Financial Summary

1 1		- 1	
(\$	m	ור	

	Q3 2018	Q3 2017	YTD 2018	YTD 2017
ubsidiaries		11		11/
	\$16.0	\$16.8	\$41.5	\$36.5
es	7.9	8.8	25.8	28.8
	1.0	0.3	4.7	2.5
	1.5	1.5	3.9	5.3
erating	\$26.3	\$27.3	\$75.8	\$73.0
other Holdings				
	(\$3.0)	(\$8.2)	(\$12.2)	(\$17.1)
	(2.4)	-	(13.7)	-
	(1.0)	(1.1)	(2.2)	(4.4)
ge and Other	(\$6.4)	(\$9.3)	(\$28.1)	(\$21.6)
g Corporate	(\$6.2)	(\$8.3)	(\$18.3)	(\$20.4)
ling Insurance)	\$13.7	\$9.8	\$29.4	\$31.1
rvices				
	(\$11.3)	\$17.0	(\$8.7)	\$20.6
	rvices			

22 0010

>> 0017

VTD 0010

001

*Includes results from the long-term care insurance b recently acquired from Humana, Inc. (NYSE: HUM)

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding. Broadcasting segment was formed in Q1 2018; no comparable results for Q3 and YTD 2017.

Construction	 3Q18 Adjusted EBITDA \$16.0m vs. \$16.8m for 3Q17; YTD18 Adjusted EBITDA \$41.5m vs. \$36.5m for YTD17 \$615m reported backlog; \$632m backlog taking into consideration awarded, but not yet signed contracts; Acquiring GrayWolf Industrial, a specialty maintenance, repair and installation service provider for \$135M Provides diversification of revenue and earnings; helps offset cyclicality of commercial construction market Just over \$20 million in annual Adjusted EBITDA with minimal capex, strong cash flows and Blue-Chip customer base Reaffirm FY18 Guidance: Continue to expect \$60m and \$65m of FY18 Adjusted EBITDA
Marine Services	 3Q18 Adjusted EBITDA \$7.9m vs. \$8.8m for 3Q17; YTD18 Adjusted EBITDA \$25.8m vs. \$28.8m for YTD17 GMSL - Continued solid backlog at \$358m Huawei Marine equity investment - Continued strong backlog over \$350m 3Q18 performance driven by the Huawei Marine Network equity investment, offset by higher than expected costs on a certain offshore power construction project and increases in unutilized vessel costs attributable to timing of new project work Huawei Marine Network implemented a new long-term annual dividend policy after several years of meaningful shareholder value creation: Global Marine received ~US\$10m of dividends in 3Q18; Will receive additional special dividends of ~\$4.9m in 4Q18 and ~\$4.9m in 2Q19 Going forward, equity investment partners will annually distribute a minimum of 30% of cumulative distributable net profits as dividends based on audited annual financials Executed five-year cable repair framework agreement with a leading offshore wind power developer covering their European assets Exploring strategic alternatives for the Global Marine business, including a potential sale; proceeds to pay down HC2 Holdco debt Reaffirm FY18 Guidance: Continue to expect \$45m and \$50m of FY18 Adjusted EBITDA
Energy	 3Q18 Adjusted EBITDA \$1.0m vs. \$0.3m for 3Q17; YTD18 Adjusted EBITDA \$4.7m vs. \$2.5m for YTD17 Seek to increase existing station utilization; Focus on business development and marketing efforts to drive A organic sales; Develop preferred fueling agreements with new and existing customers to ramp volumes; Continue to increase flow of Renewable Natural Gas (RNG) through ANG stations
Energy Telecom	• Seek to increase existing station utilization; Focus on business development and marketing efforts to drive organic sales; Develop preferred fueling agreements with new and existing customers to ramp volumes;



Third Quarter 2018 Highlights (con't)

	Insurance	 Completed Acquisition of Humana's ~\$2.4 billion long-term care insurance business – (Closed 8/9/18) 3Q18 Pretax Insurance AOI (\$11.3) million vs. \$17.0 million 3Q17 YTD18 Pretax Insurance AOI (\$8.7) million vs. \$20.6 million YTD17 As of September 30, 2018, inclusive of Humana assets: Statutory Surplus ~\$300 million Total Adjusted Capital ~\$330 million GAAP Assets of ~\$5.5 billion Cash and Invested Assets ~\$4.1 billion ~\$15 million annual investment management fee, with potential back-end upside Ring-fenced liabilities / no-parent guarantees
	Pansend	 The U.S. Food and Drug Administration has granted Breakthrough Device designation to Medibeacon for the company's Transdermal GFR Measurement System ("TFGR"). The device is intended to measure Glomerular Filtration Rate ("GFR") in patients with impaired or normal renal function.⁽¹⁾ Under the Breakthrough Devices program, a provision of the 21st Century Act, the FDA works with companies to expedite regulatory review in order to give patients more timely access to diagnostic and therapeutic technologies. The TGFR is designed to provide clinicians real-time measurement of GFR at the point of care with no need for blood sampling or urine collection. The ability to measure GFR is of high clinical interest, especially in patients with or at risk of kidney disease. R2 Dermatology and MediBeacon remain in discussions with strategic parties for possible monetizations
110111111	Broadcasting	 3Q18 Adjusted EBITDA (\$2.4) million; YTD18 Adjusted EBITDA (\$13.7) million Operational Stations*: 164 Full-Power Stations: 14 Class A Stations: 52 LPTV Stations: 98 Silent Licenses & Construction Permits: ~400 U.S. Markets*: >130 Total Footprint Covers Approximately 60% of the U.S. Population* Obtained \$38 million debt and equity financing; \$35 million one-year secured note; 8.5% rate payable at maturity and secured by certain of HC2 Station Group, Inc. and HC2 LPTV Holdings, Inc.'s assets 2.0% of outstanding common stock of HC2 Broadcasting purchased for \$3.1 million Issued warrants to purchase additional 2.0% of common stock of HC2 Broadcasting



Monetization / Value Creation Within Diverse HC2 Portfolio

- Sold BeneVir to Janssen Biotech (Johnson & Johnson) for up to \$1.04 billion [2Q18]
- Closed on the acquisition of Humana's \$2.4 billion long-term care insurance business;
 - Combined Total Adjusted Capital is now approximately \$330M [3Q18]
- Announced the evaluation of strategic alternatives for Global Marine, including potential sale
- Announced DBM Global's pending acquisition of Graywolf Industrial; diversification of revenue and service offering strong, stable cash flow [4Q18]
- Continued Focused Expansion of Over-The-Air Broadcast Television Strategy
 - Expanded market reach by building a nationwide network through strategic acquisitions
 - Identified significant opportunities to reduce costs and increase efficiencies
 - Building out and integrating infrastructure to support vision of creating a valuable content distribution "pipeline"

Optimization of HC2 Capital Structure

- Obtained \$38 million new debt and equity financing at Broadcasting subsidiary, validating the Broadcasting strategy and vision
- Completed new senior secured and convertible notes offerings to refinance our existing 11% notes
- Diverse and Meaningful Sources of Liquidity at HC2 Holdco
- Re-Affirmed 2018 Guidance for Construction & Marine Services
 - **DBM Global**: Currently expect \$60 million \$65 million of FY18 Adjusted EBITDA
 - Global Marine: Currently expect \$45 million \$50 million of FY18 Adjusted EBITDA

HC2 does not guarantee future results of any kind. Guidance is subject to risks and uncertainties, including, without limitation, those factors outlined in the "Forward Looking Statements" of this presentation and the "Risk Factors" section of the company's annual and guarterly reports filed with the Securities and Exchange Commission (SEC).



Envision: Enpower: Execute:

HC2's Diversified Portfolio



Core Financial Core Operating Subsidiaries Services Subsidiaries Construction: Marine Services: Telecommunications: Insurance: Energy: **DBM GLOBAL (SCHUFF)** GMSL ANG PTGI ICS CIG ~\$300m of statutory surplus 3Q18 Revenue: \$195.4m • 3Q18 Revenue: \$44.8m 3Q18 Revenue: \$4.6m 3Q18 Revenue: \$187.8m 3Q18 Adi, EBITDA: \$16.0m 3Q18 Adi, EBITDA: \$7.9m 3Q18 Adi, EBITDA: \$1.0m 3Q18 Adj. EBITDA: \$1.5m ~\$330m total adjusted capital YTD18 Adj. EBITDA: \$41.5m YTD18 Adj. EBITDA: \$25.8m YTD18 Adj. EBITDA: \$4.7m YTD18 Adj. EBITDA: \$3.9m ~\$5.5b total GAAP assets Backlog \$615m; ~\$632m with GMSL Backlog \$358m Delivered 2,977,000 Gasoline Continued focus on higher ~\$4.1b cash & invested assets margin wholesale traffic mix contracts awarded, but not Gallon Equivalents (GGEs) in Huawei equity investment Platform for arowth through 3Q18 vs. 2,739,000 GGEs in and improved operating vet signed Backlog: ~\$350m additional M&A including 3Q17 efficiencies Solid long-term pipeline recent acquisition of Humana's Solid long term telecom and ~40 stations currently owned ~\$2.4b long-term care portfolio Pending acquisition of offshore power maintenance or operated or under Graywolf Industrial & install opportunities development vs. two stations Evaluating strategic at time of HC2's initial alternatives including a investment in 3Q14 potential sale PTGi **Global** Marine ONTINENTAL **Early Stage and Other Holdings** Life Sciences: PANSEND Broadcasting: **Bene**Vir

- BeneVir: Oncolytic viral immunotherapy for treatment of solid cancer tumors; Sold to Janssen Biotech (Johnson & Johnson) for up to \$1.04 billion 2Q18
- MediBeacon: Unique non-invasive real-time monitoring of kidney function; MediBeacon recently granted Breakthrough Device designation from the FDA; MediBeacon's device is intended to measure GFR in patients with impaired or normal kidney function
- R2 Dermatology: Medical device to brighten skin based on Mass. General Hospital technology, including two FDA approvals
- Genovel: Novel, Patented, "Mini Knee" and "Anatomical Knee" replacements
- Triple Ring Technologies: R&D engineering company specializing in medical devices, homeland security, imaging, sensors, optics, fluidics, robotics & mobile healthcare
- All data as of September 30, 2018 unless otherwise noted; Humana acquisition closed on 8/9/18

© 2018 HC2 Holdings, Inc.

GENOVEL

IPLE RING

HC2 Broadcastina Holdinas

AZTECA AMERICA

a changing media landscape

Our Vision: Capitalize on the opportunities to bring valuable

content to more viewers over-the-air and position the company for

3ABN

MAKO

Consolidated Financial Summary

(\$m)		Q3 2018	Q3 2017	YTD 2018	YTD 2017
	Total Net Revenue	\$501.4	\$406.4	\$1,451.8	\$1,175.6
	Total Operating Expenses	525.7	395.8	1,495.5	1,175.3
	Income (Loss) From Operations	(24.4)	10.6	(43.6)	0.3
Statement of Operations	Interest Expense	(17.5)	(13.2)	(54.0)	(39.4)
(Selected Financial Data)	Income From Equity Investees	8.1	1.0	13.7	12.7
	Income (loss) Before Taxes	142.3	4.5	194.3	(28.5)
	Net Loss attributable to common and participating preferred	\$152.8	(\$6.7)	\$171.7	(\$40.5)
	Core Operating Adjusted EBITDA	\$26.3	\$27.3	\$75.8	\$73.0
Non-GAAP Measures	Total Adjusted EBITDA (excl. Insurance)	\$13.7	\$9.8	\$29.4	\$31.1
	Pre-Tax Insurance AOI*	(\$11.3)	\$17.0	(\$8.7)	\$20.6

*Includes results from the long-term care insurance business recently acquired from Humana, Inc. (NYSE: HUM)

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding.

Segment Financial Summary

(\$m)		Q3 2018	Q2 2018	Q1 2018	FY 2017	Q4 2017	Q3 2017	Q2 2017	Q1 2017	FY 2016
	Core Operating Subsidiaries									
	Construction	\$16.0	\$15.5	\$10.0	\$51.6	\$15.1	\$16.8	\$11.1	\$8.6	\$59.9
	Marine Services	7.9	20.4	(2.4)	44.0	15.3	8.8	3.6	16.3	41.2
	Energy	1.0	3.0	0.7	2.9	0.4	0.3	1.0	1.2	2.5
	Telecom	1.5	1.3	1.1	6.9	1.6	1.5	2.2	1.7	5.6
	Total Core Operating	\$26.3	\$40.2	\$9.3	\$105.5	\$32.4	\$27.3	\$17.9	\$27.8	\$109.1
Adjusted	Early Stage and Other Holdings			/						
EBITDA	Life Sciences	(\$3.0)	(\$4.9)	(\$4.4)	(\$22.4)	(\$5.2)	(\$8.2)	(\$4.9)	(\$4.1)	(\$12.0)
	Broadcasting	(2.4)	(6.2)	(5.1)	(0.8)	(0.8)	0.0	0.0	0.0	0.0
	Other	(1.0)	(1.0)	(0.2)	(2.3)	2.1	(1.1)	(2.2)	(1.2)	(11.2)
	Total Early Stage and Other	(\$6.4)	(\$12.1)	(\$9.6)	(\$25.5)	(\$3.9)	(\$9.3)	(\$7.1)	(\$5.2)	(\$23.2)
	Non-Operating Corporate	(\$6.2)	(\$5.4)	(\$6.7)	(\$29.2)	(\$8.7)	(\$8.3)	(\$6.3)	(\$5.9)	(\$25.7)
	Total HC2 (excluding Insurance)	\$13.7	\$22.7	(\$6.9)	\$50.8	\$19.7	\$9.8	\$4.6	\$16.7	\$60.2
Pre-Tax Insurance	Core Financial Services									
AOI*	Insurance	\$(11.3)	\$0.5	\$2.2	\$24.2	\$3.6	\$17.0	\$4.1	(\$0.5)	(\$2.7)

*Includes results from the long-term care insurance business recently acquired from Humana, Inc. (NYSE: HUM)

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding. Pre-Tax Insurance Adjusted Operating Income for Q1 2016 was adjusted to exclude certain intercompany eliminations to better reflect the results of the Insurance segment, and remain consistent with internally reported metrics. Additional details in appendix.



Construction: DBM Global Inc.

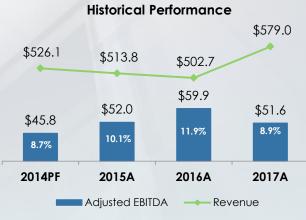
Third Quarter Update

- 3Q18 Net Income: \$9.2m vs. \$7.1m in 3Q17; YTD18 Net Income \$20.1m vs. \$14.5m for YTD17
- 3Q18 Adjusted EBITDA: \$16.0m vs. \$16.8m in 3Q17
- YTD18 Adjusted EBITDA: \$41.5m vs. \$36.5m for the comparable 2017 YTD period
- Backlog of \$615m at end of 3Q18, vs. \$656m in year-ago quarter
 - ~\$632m taking into consideration awarded, but not yet signed contracts
- Continued ramp of Inglewood Stadium (LA Rams / Chargers); Loma Linda Hospital; Google Bayview
- Acquiring GrayWolf Industrial, a specialty maintenance, repair and installation service provider for \$135M
 - Provides diversification of revenue and earnings; helps offset cyclicality of commercial construction market
 - Just over \$20 million annual Adjusted EBITDA with minimal capex, strong cash flows and Blue-Chip customer base
- Reaffirm FY18 Guidance: Continue to expect \$60 million and \$65 million of FY18 Adjusted EBITDA

Strategic Initiatives

- Continue to select profitable, strategic and "core competency" jobs, not all jobs
- Solid long-term pipeline of prospective projects; No shortage of transactions to evaluate
- Commercial / Healthcare sectors remain strong, primarily in West region
- Continue to diversify core business to counter cyclicality of commercial construction
- Opportunities to add higher margin, value added services to overall product offering (e.g. BDS VirCon/PDC/Candraft)
- Expanding U.S. bridge & infrastructure construction opportunities







Los Angeles Rams Stadium



Marine Services: Global Marine Group

Third Quarter Update

- 3Q18 Net Income (Loss): Net (Loss) (\$0.5)m vs. Net Income \$0.8m in 3Q17; YTD18 Net Income \$4.1m vs. \$8.9m for YTD17
- 3Q18 Adjusted EBITDA: \$7.9m vs. \$8.8m in 3Q17; Strong 3Q18 performance from Huawei Marine equity investment, offset by some higher than
 expected costs on a certain offshore power construction project and an increase in unutilized vessel costs attributable to recently acquired
 marine assets and the timing of new project work
- YTD18 Adjusted EBITDA: \$25.8m vs. \$28.8m for the comparable 2017 YTD period
- Global Marine backlog of \$358m at 3Q18 quarter-end -- Huawei Marine equity investment Continued strong backlog of ~\$350m
- Huawei Marine Network implemented a new long-term annual dividend policy after several years of meaningful shareholder value creation:
 - Global Marine received ~US\$10m of dividends in 3Q18; Will receive additional special dividends of ~\$4.9m in 4Q18 and ~\$4.9m in 2Q19
 - HMN will annually distribute a <u>minimum</u> of 30% of cumulative distributable net profits as dividends based on audited annual financials.
- Exploring strategic alternatives for the Global Marine business, including a potential sale; proceeds to pay down HC2 debt
- Reaffirm FY18 Guidance: Continue to expect \$45 million and \$50 million of FY18 Adjusted EBITDA

	INE	49%	6 ownershi	р
Total HMN*	2017	2016	2015	2014
Revenue	~\$246m	~\$207m	~\$203m	~\$88m
Profit	~\$37m	~\$25m	~\$14m	~\$2m
Cash, Equivalents, & AFS Securities	~\$73m	~\$48m	~\$27m	~\$16m

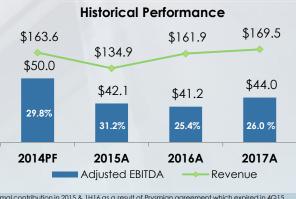
Strategic Initiatives

SBSS

49% ownership

- Equity investment established in 1995 with China Telecom
- China's leading provider of submarine cable installation
- Located in Shanghai and possesses a fleet of advanced purpose-built cable ships







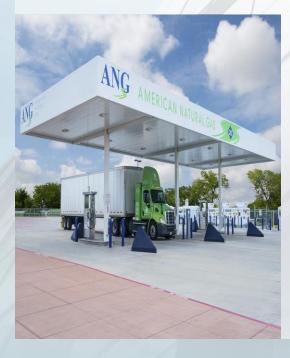
Note: 2014 PF Adj. EBITDA inclusive of approx. \$10m offshore power installation vs. minimal contribution in 2015 & 1116 as a result of Prysmian agreement which a



Energy: American Natural Gas (ANG)

Third Quarter Update

- 3Q18 Net Income (Loss): Net (Loss) (\$0.6)m vs. (\$0.9)m in 3Q17; YTD18 Net (Loss) of (\$0.6)m vs. (\$2.0)m for YTD17
- 3Q18 Adjusted EBITDA: \$1.0m vs. \$0.3m in 3Q17
- YTD18 Adjusted EBITDA: \$4.7m vs. \$2.5m for the comparable 2017 YTD period
- Delivered 2,977,000 Gasoline Gallon Equivalents (GGEs) in 3Q18 vs. 2,739,000 GGEs in 3Q17
- Seek to increase existing station utilization
- Continued focus on business development and marketing efforts to drive organic sales
- Develop preferred fueling agreements with new and existing customers to ramp volumes and continue to increase flow of Renewable Natural Gas (RNG) through ANG stations
- ~40 stations currently owned or operated or under development vs. two stations at time of initial investments (3Q14)









Telecommunications: PTGi-ICS

Third Quarter Update

- 3Q18 Net Income: \$1.3m vs. \$1.3m in 3Q17; YTD18 Net Income of \$3.4m vs. \$4.9m for YTD17
- 3Q18 Adjusted EBITDA: \$1.5m vs. \$1.5m in 3Q17
- YTD18 Adjusted EBITDA: \$3.9m vs. \$5.3m for the comparable 2017 YTD period
- ICS Group to acquire Go2Tel.com Inc. a well-established VoIP carrier that offers high-quality termination services, primarily in Latin America, South America and the Caribbean region
- One of the key objectives: leverage the infrastructure and management expertise within PTGi-ICS
 - Over 800+ wholesale interconnections globally provides HC2 the opportunity to leverage the existing cost effective infrastructure by bolting on higher margin products and M&A opportunities
 - A focused strategic initiative has been launched within PTGi-ICS to identify potential M&A opportunities









Insurance: Continental Insurance Group

Third Quarter Update

- Continental Insurance Group serves as HC2's insurance platform and, through its wholly owned subsidiary, Continental LTC Inc. ("CLI"), offers a platform for run-off Long Term Care ("LTC") books of business
- "Ring Fenced" Liabilities No Parent Guarantees
 - 3Q18 Net Income: \$141.1m vs. \$4.3m in 3Q17
 - 3Q18 Pre-Tax Insurance AOI: (\$11.3)m vs. \$17.0m in 3Q17
 - ~\$300m statutory surplus at end of third quarter
 - ~\$330m total adjusted capital at end of third quarter
 - ~\$5.5b in total GAAP assets at September 30, 2018
 - ~\$4.1b in cash and invested assets at September 30, 2018
- Recent acquisition of Humana's ~\$2.4 billion Long-Term Care Insurance Business: (Closed 8/9/18)
 - Significantly grew the platform and leverages Continental's insurance operations in Austin, Texas
 - Opportunity to meaningfully increase investment portfolio yield
 - Validates and endorses HC2's insurance platform and strategy
 - Expected ~\$15m annual investment management fee, with potential back-end upside

ų	C2	Pansend
	De	HC2's Pansend Life Sciences Segment Is Focused on the evelopment of Innovative Healthcare Technologies and Products
	BeneVir	 Recently completed sale to Janssen Biotech, Inc. (Johnson & Johnson) for up to \$1.04 billion (2Q18); \$8m total investment 76% equity ownership of company focused on immunotherapy; Oncolytic virotherapy for treatment of solid cancer tumors Founded by Dr. Matthew Mulvey & Dr. Ian Mohr (who co-developed T-Vec); Biovex (owner of T-Vec) acquired by Amgen for ~\$1billion Benevir's T-Stealth is a second generation oncolytic virus with new features and new intellectual property BeneVir holds exclusive worldwide license to develop BV-2711 (T-Stealth) Granted new patent entitled "Oncolytic Herpes Simplex Virus and Therapeutic Uses Thereof", covering the composition of matter for Stealth-1H, BeneVir's lead oncolytic immunotherapy, as well as other platform assets (2Q17)
	MediBeacon	 50% equity ownership in company with unique technology and device for monitoring of real-time kidney function The U.S. Food and Drug Administration has granted Breakthrough Device designation to Medibeacon for the company's Transdermal GFR Measurement System ("TFGR"). The device is intended to measure Glomerular Filtration Rate ("GFR") in patients with impaired or normal renal function.⁽¹⁾ Under the Breakthrough Devices program, a provision of the 21st Century Act, the FDA works with companies to expedite regulatory review in order to give patients more timely access to diagnostic and therapeutic technologies. The TGFR is designed to provide clinicians real-time measurement of GFR at the point of care with no need for blood sampling or urine collection. The ability to measure GFR is of high clinical interest, especially in patients with or at risk of kidney disease.
	Serection and the series of th	 74% equity ownership of dermatology company focused on lightening and brightening skin Founded by Pansend in partnership with Mass. General Hospital and inventors Dr. Rox Anderson, Dieter Manstein and Dr. Henry Chan Over \$20 billion global market Received Food and Drug Administration approval for the R2 Dermal Cooling System (4Q16) Received Food and Drug Administration approval for second generation R2 Dermal Cooling System (2Q17)
	GENOVEL	 80% equity ownership in company with unique knee replacements based on technology from Dr. Peter Walker, NYU Dept. of Orthopedic Surgery and one of the pioneers of the original Total Knee. "Mini-Knee" for early osteoarthritis of the knee; "Anatomical Knee" – A Novel Total Knee Replacement Strong patent portfolio
	TRIPLE RING	 Profitable technology and product development company Areas of expertise include medical devices, homeland security, imaging systems, sensors, optics, fluidics, robotics and mobile healthcare Located in Silicon Valley and Boston area with over 90,000 square feet of working laboratory and incubator space Contract R&D market growing rapidly Customers include Fortune 500 companies and start-ups

(1) Data on file. Medibeacon, Inc., St. Louis, MO.

1



Pansend: BeneVir / Janssen Acquisition Summary

BeneVir:

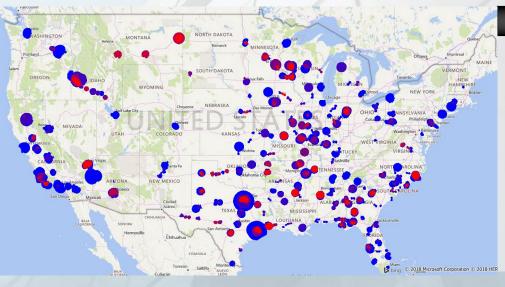
- BeneVir was a portfolio company of Pansend, our Life Sciences segment
 - Focused on the development of a patent-protected oncolytic virus, BV-2711, for the treatment of solid cancer tumors
- Pansend was the owner of all of BeneVir's outstanding preferred stock, through which Pansend held an approximate 80%, or ~76% on a fully diluted basis, controlling interest in BeneVir
- On June 11th, 2018, BeneVir completed its sale to Janssen Biotech, Inc. ("Janssen"), one of the Janssen Pharmaceutical Companies of Johnson & Johnson
- Janssen made an upfront cash payment of \$140 million to BeneVir shareholders at the closing, of which HC2 received approximately \$73 million, excluding approximately \$9 million being held in escrow
- Janssen will make additional payments of up to \$900 million to BeneVir shareholders if achievement of certain predetermined milestones are met
- HC2 had invested ~\$8 million in BeneVir since inception

HC2 Broadcasting Holdings Inc.

Business Description*

- HC2 Broadcasting Holdings Inc., a subsidiary of HC2 Holdings, has strategically acquired broadcast assets across the United States
- HC2's broadcast vision is to capitalize on the opportunities to bring valuable content to more viewers over-the-air and position the company for a changing media landscape





Broadcast Television Stations: Key Metrics**

- Operational Stations: 164
 - Full-Power Stations: 14
 - Class A Stations: 52
 - LPTV Stations: 98
- Silent Licenses & Construction Permits: ~400
- U.S. Markets: >130
- Total Footprint Covers Approximately 60% of the U.S. Population

Select Management:

- Kurt Hanson Chief Technology Officer, HC2 Broadcasting Holdings
- Louis Libin Managing Director, Strategy, HC2 Broadcasting Holdings
- Les Levi Chief Operating Officer, HC2 Broadcasting Holdings
- Rebecca Hanson General Counsel, HC2 Broadcasting Holdings
- Manuel Abud President and CEO, Azteca America



© 2018 HC2 Holdings, Inc.



Notable Financial and Other Updates

- Collateral Coverage Ratio Exceeded 2.00x at Quarter End (3Q18)
- \$82.5 million in Consolidated Cash (excluding Insurance segment) at Quarter End (3Q18)
 - \$44.4 million Corporate Cash at Quarter End

2018 Key Priorities:

- Monetization / value creation within diverse HC2 portfolio
- Continued focused expansion of Over-the-Air broadcast television strategy
- Optimization of HC2 capital structure
- Re-Affirmed 2018 Guidance for Construction & Marine Services
 - DBM Global: Continue to expect \$60 million \$65 million of FY18 Adjusted EBITDA
 - Global Marine: Continue to expect \$45 million \$50 million of FY18 Adjusted EBITDA

(\$m)	Balance Sheet (at September 30, 2018)	
Market Cap ⁽¹⁾	\$238.5	
Preferred Equity	\$26.7	
Total Corporate Debt	\$510.0	
Corporate Cash ⁽²⁾	\$44.4	
Enterprise Value ⁽³⁾	\$730.8	

(1) Market capitalization on a fully diluted basis, excluding preferred equity, using a common stock price per share of \$5.33 on November 6, 2018

(2) Cash and cash equivalents

(3) Enterprise Value is calculated by adding market capitalization, total preferred equity and total debt amounts, less corporate cash

HC2 does not guarantee future results of any kind. Guidance is subject to risks and uncertainties, including, without limitation, those factors outlined in the "Forward Looking Statements" of this presentation and the "Risk Factors" section of the company's annual and quarterly reports filed with the Securities and Exchange Commission (SEC).



Reconciliations



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended September 30, 2018

	1	C	ore Opera	ting S	ubsidiaries	11	E	arly Stag	ge & Oth	er		Non-	/	1
	Construc	tion	Marine	K	Energy	Telecom	Life Sciences	Broada	casting	Other Eliminati		operating Corporate	To	otal HC2
Net Income attributable to HC2 Holdings, Inc.										-			\$	153,466
Less: Net Income attributable to HC2 Holdings Insurance Segment														141,068
Less: Consolidating eliminations attributable to HC2 Holdings Insurance segment														23,072
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 9	,203	\$ (5	15)	\$ (562)	\$ 1,302	\$ (2,636)	\$	(4,686)	\$ 4,4	87	\$ (17,267)	\$	(10,674
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization	1	,851	6,8	53	1,389	89	35		827		11	21		11,076
Depreciation and amortization (included in cost of revenue)	1	,792	-		-	-	-		-	-		-		1,792
Amortization of equity method fair value adjustment at acquisition		-	(3	71)	-	-	-		-			-		(371
(Gain) loss on sale or disposal of assets		(681)	(1	18)	-	-	-		(20)	-		-		(819
Interest expense		594	1,2	21	408	-	-		534			14,588		17,345
Other (income) expense, net	(1	,938)	(2	63)	58	(21)	(14)		361	(3,6	06)	1,569		(3,854
Gain on sale and deconsolidation of subsidiary		-			-	-	22		-	(1,5	40)	-		(1,518
Foreign currency (gain) loss (included in cost of revenue)		-	1	56	-	-	-		-	-		-		156
Income tax (benefit) expense	3	,842	1	47	7	-	-		-			(6,483)		(2,487
Noncontrolling interest		750		27	(268)	-	(463)		(1,538)	(4	33)	-		(1,925
Bonus to be settled in equity		-			-	-	-		-			165		165
Share-based payment expense		-	4	92	1	-	52		1,657		75	1,032		3,309
Non-recurring items		-			-	-	-		-			-		-
Acquisition and disposition costs		538	2	39	-	105	-		449			146		1,477
Adjusted EBITDA	\$ 15	,951	\$ 7,8	68	\$ 1,033	\$ 1,475	\$ (3,004)	\$ ((2,416)	\$ (1,0	06)	\$ (6,229)	\$	13,672
Total Core Operating Subsidiaries	Ş 26	,327												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended September 30, 2017

Three Months Ended September 30, 2017		C	ore On	eratina	Subsidiaries	10	F	arly Stage & Ot	her	Non-	/	
	Cons	truction	1	arine	Energy	Telecom	Life	Broadcasting	Other &	operating Corporate	To	tal HC2
Net loss attributable to HC2 Holdings, Inc.							_				\$	(5,967
Less: Net Income attributable to HC2 Holdings Insurance segment												4,28
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	7,082	\$	844	\$ (939	\$ 1,348	\$ (6,760)	\$-	\$ (600)	\$ (11,222)	\$	(10,24)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:												
Depreciation and amortization		1,314		6,221	1,247	94	50	-	272	17		9,21
Depreciation and amortization (included in cost of revenue)		1,293		-	-	-	-	-	-	-		1,29
Amortization of equity method fair value adjustment at acquisition		-		(573)	-	-	-	-	-	-		(57
(Gain) loss on sale or disposal of assets		486		-	25	-	-	-	-	-		51
Lease termination costs		-		-	-	15	-	-	-	-		1
Interest expense		238		1,021	262	14	-	-	1	11,686		13,22
Net loss (gain) on contingent consideration		-		-	-	-	-	-	-	(6,320)		(6,32
Other (income) expense, net		(165)		888	277	12	(10)	-	(118)	(718)		16
Foreign currency (gain) loss (included in cost of revenue)		-		(238)	-	-	-	-	-	-		(23
Income tax (benefit) expense		4,481		(137)	-	-	-	-	-	(4,746)		(40
Noncontrolling interest		558		43	(763	-	(1,506)	-	(689)	-		(2,35
Bonus to be settled in equity		-		-	-	-	-	-	-	765		76
Share-based payment expense		-		394	179	-	71	-	19	718		1,38
Non-recurring items		-		-	-	-	-	-	-	-		-
Acquisition and disposition costs		1,501		300	-	-	-	-	-	1,564		3,36
Adjusted EBITDA	\$	16,788	\$	8,763	\$ 288	\$ 1,483	\$ (8,155)	\$-	\$ (1,115)	\$ (8,256)	\$	9,79
Total Core Operating Subsidiaries	\$	27,322										



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Nine Months Ended September 30, 2018

		C	ore Op	erating S	ubsidiaries		E	arly S	stage & Oth	er		Non-		
	Const	ruction	M	arine	Energy	Telecom	Life Sciences	Brou	adcastina		her & ination	operating Corporate	To	otal HC2
Net Income attributable to HC2 Holdings, Inc.	Consi			anne	Lifergy	Telecolli	JCIEIICES		accusing			corporate	\$	173,836
Less: Net Income attributable to HC2 Holdings, Inc.														142,878
Less: Consolidating eliminations attributable to HC2 Holdings														
Insurance seament														19,076
Net Income (loss) attributable to HC2 Holdings, Inc., excluding														
Insurance Segment	\$	20,067	\$	4,096	\$ (581)	\$ 3,395	\$ 67,552	\$	(29,238)	\$	3,779	\$ (57,188)	\$	11,882
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization		5,043		20,110	4,092	262	146		2,275		53	62		32,043
Depreciation and amortization (included in cost of revenue)		5,071		-	-	-	-		-		-	-		5,071
Amortization of equity method fair value adjustment at acquisition		-		(1,112)	-	-	-		-		-	-		(1,112
Asset impairment expense		-		-	277	-	-		104		-	-		38
(Gain) loss on sale or disposal of assets		(253)		(2,779)	(223)	-	-		(12)		-	-		(3,267
Interest expense		1,462		3,712	1,154	-	-		7,763		2	39,758		53,851
Loss on early extinguishment of debt		-		-	-	-	-		2,537		-	-		2,537
Other (income) expense, net		(1,915)		(1,296)	190	19	70		379		(3,433)	1,073		(4,913
Gain on sale and deconsolidation of subsidiary		-		-	-	-	(102,119)		-		(1,540)	-	(103,659
Foreign currency (gain) loss (included in cost of revenue)		-		(366)	-	-	-		-		-	-		(366
Income tax (benefit) expense		8,992		149	20	-	1		14		(272)	(7,039)		1,865
Noncontrolling interest		1,633		1,693	(277)	-	19,469		(2,848)		(1,055)	-		18,615
Bonus to be settled in equity		-		-	-	-	-		-		-	515		515
Share-based payment expense		-		1,378	5	-	144		2,319		286	3,970		8,102
Non-recurring items		-		-	-	-	-		-		-	-		-
Acquisition and disposition costs		1,353		239	-	182	2,528		3,023		-	564		7,889
Adjusted EBITDA	\$ 4	41,453	\$	25,824	\$ 4,657	\$ 3,858	\$ (12,209)	\$	(13,684)	\$	(2,180)	\$ (18,285)	\$	29,434
		1 3	1											
Total Core Operating Subsidiaries	\$	75,792												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Nine Months Ended September 30, 2017

		Co	ore Ope	erating S	ubsidiaries	11	Ed	arly Stage & C	ther		Non-	1	1
	Const	ruction	Ma	rine	Energy	Telecom	Life Sciences	Broadcasting		Other & mination	operating Corporate	To	tal HC2
Net (Loss) attributable to HC2 Holdings, Inc.												\$	(38,374
Less: Net Income attributable to HC2 Holdings Insurance Segment													3,683
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	14,464	\$	8,943	\$ (2,001)	\$ 4,910	\$ (14,276)	\$-	\$	(9,787)	\$ (44,310)	\$	(42,057
Adjustments to reconcile net income (loss) to Adjusted EBITDA:													
Depreciation and amortization		4,194	1	6,561	3,876	285	129	-		933	50		26,028
Depreciation and amortization (included in cost of revenue)		3,835		-	-	-	-	-		-	-		3,835
Amortization of equity method fair value adjustment at acquisition		-		(1,223)	-	-	-	-		-	-		(1,223
Asset impairment expense		-		-	-	-	-	-		1,810	-		1,810
(Gain) loss on sale or disposal of assets		93		(3,500)	39	-	-	-		-	-		(3,368
Lease termination costs		-		249	-	15	-	-		-	-		264
Interest expense		619		3,363	552	37	-	-		2,408	32,431		39,410
Net loss (gain) on contingent consideration		-		-	-	-	-	-		-	(6,001)		(6,001
Other (income) expense, net		(158)		2,443	1,652	77	(25)	-		2,800	(460)		6,329
Foreign currency (gain) loss (included in cost of revenue)		-		(131)	-	-	-	-		-	-		(131
Income tax (benefit) expense		9,792		239	12	-	(0)	-		0	(9,112)		931
Noncontrolling interest		1,190		381	(2,002)	-	(3,208)	-		(2,666)	-		(6,305
Bonus to be settled in equity		-		-	-	-	-	-		-	1,350		1,350
Share-based payment expense		-		1,133	361	-	239	-		66	2,207		4,006
Non-recurring items		-		-	-	-	-	-		-	-		-
Acquisition and disposition costs		2,447		300	-	-	-	-		-	3,425		6,172
Adjusted EBITDA	\$	36,476	\$ 2	8,758	\$ 2,489	\$ 5,324	\$ (17,1 4 1)	\$-	\$	(4,436)	\$ (20,420)	\$	31,050
Total Core Operating Subsidiaries	\$	73,047											



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended June 30, 2018

		C	ore C	perating S	ubsidiar	es		E	arly S	tage & Oth	er		Non-		
	Cons	truction	~	Aarine	Energ	y	Telecom	Life Sciences	Bro	adcasting	Othe Elimin		operating Corporate	To	otal HC2
Net Income attributable to HC2 Holdings, Inc.			-											\$	55,366
Less: Net Income attributable to HC2 Holdings Insurance Segment															565
Less: Consolidating eliminations attributable to HC2 Holdings															(2,009
Insurance segment															
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	7,397	\$	10,864	\$ 6	79	\$ 1,040	\$ 74,124	\$	(11,816)	\$	(552)	\$ (24,926)	\$	56,810
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization		1,665		6,429	1,3	59	87	53		743		21	20		10,37
Depreciation and amortization (included in cost of revenue)		1,686		-	-		-	-		-		-	-		1,68
Amortization of equity method fair value adjustment at acquisition		-		(370)	-		-	-		-		-	-		(37
Asset impairment expense		-		-	2	77	-	-		104		-	-		38
(Gain) loss on sale or disposal of assets		13		(25)	(1	92)	-	-		8		-	-		(19
Interest expense		458		1,328	4	26	-	-		1,523		-	13,446		17,18
Loss on early extinguishment of debt		-		-	-		-	-		2,537		-	-		2,53
Gain on sale and deconsolidation of subsidiary		-		-	-		-	(102,141)		-		-	-	((102,14
Other (income) expense, net		(66)		(1,981)		66	99	56		93		121	226		(1,38
Foreign currency (gain) loss (included in cost of revenue)		-		(420)	-		-	-		-		-	-		(42)
Income tax (benefit) expense		3,318		68		13	-	1		14		(272)	2,759		5,90
Noncontrolling interest		601		4,030	3	24	-	20,679		(700)		(536)	-		24,39
Bonus to be settled in equity		-		-	-		-	-		-		-	175		17
Share-based payment expense		-		476		2	-	18		349		200	2,660		3,70
Non-recurring items		-		-	-		-	-		-		-	-		-
Acquisition and disposition costs		456		-	-		49	2,355		928		-	240		4,02
Adjusted EBITDA	\$	15,528	\$	20,399	\$ 2,9	54	\$ 1,275	\$ (4,855)	\$	(6,217)	\$ (1	1,018)	\$ (5,400)	\$	22,66
Total Core Operating Subsidiaries	s	40,156													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended March 31, 2018

		C	ore O	perating S	Subsidio	aries		E	arly S	tage & Oth	er		No	1 -		
	1	1	1	~			111	Life	1		Ot	her &	opera	ting	To	tal HC2
	Constru	ction	M	arine	Ene	gy	Telecom	Sciences	Broo	adcasting	Elimi	ination	Corpo	rate		
Net Income (loss) attributable to HC2 Holdings, Inc.															\$	(34,996
Less: Net Income attributable to HC2 Holdings Insurance Segment																1,245
Less: Consolidating eliminations attributable to HC2 Holdings																(1,987
Insurance segment																(1,70/
Net Income (loss) attributable to HC2 Holdings, Inc., excluding	¢ ,	3,467	\$	(6,253)	\$	(698)	\$ 1,053	\$ (3,936)	¢	(12,736)	¢	(156)	\$ (14	1,995)	¢	(34,254
Insurance Segment	\$ (3,407	φ	(0,233)	φ	(070)	\$ 1,053	ф (<i>3,730</i>)	\$	(12,730)	φ	(150)	φ (1 ²	F,77J]	\$	(34,234
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										-						
Depreciation and amortization		1,527		6,828	1	,344	86	58		705		21		21		10,590
Depreciation and amortization (included in cost of revenue)		1,593		-		-	-	-		-		-		-		1,593
Amortization of equity method fair value adjustment at acquisition		-		(371)		-	-	-		-		-		-		(371
(Gain) loss on sale or disposal of assets		415		(2,636)		(31)	-	-		-		-		-		(2,252
Interest expense		410		1,163		320	-	-		5,706		2	11	,724		19,325
Other (income) expense, net		89		948		66	(59)	28		(75)		52		(722)		327
Foreign currency (gain) loss (included in cost of revenue)		-		(102)		-	-	-		-		-		-		(102
Income tax (benefit) expense		1,832		(66)		-	-	-		-		-	(3	3,315)		(1,549
Noncontrolling interest		282		(2,364)		(333)	-	(747)		(610)		(86)		-		(3,858
Bonus to be settled in equity		-		-		-	-	-		-		-		175		175
Share-based payment expense		-		410		2	-	74		313		11		278		1,088
Non-recurring items		-		-		-	-	-		-		-		-		-
Acquisition costs		359		-		-	28	173		1,646		-		178		2,384
Adjusted EBITDA	\$ 9	9,974	S	(2,443)	\$	670	\$ 1,108	\$ (4,350)	\$	(5,051)	\$	(156)	\$ (6	,656)	\$	(6,904
	-								<u> </u>	,		. ,			-	
Total Core Operating Subsidiaries	s g	9,309														



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Full Year Ended December 31, 2017

		Core	Operating	Subsidiaries	110	E	arly Stage & Ot	her	Non-	
	Constructio	on	Marine	Energy	Telecom	Life Sciences	Broadcasting	Other & Elimination	operating Corporate	Total HC
Net loss attributable to HC2 Holdings, Inc.										\$ (46,9
Less: Net Income attributable to HC2 Holdings Insurance segment										7,00
Net Income (loss) attributable to HC2 Holdings, Inc., excluding nsurance Segment	\$ 23,62	4 \$	15,173	\$ (516)	\$ 6,163	\$ (18,098)	\$ (4,941)	\$ (13,064)	\$ (62,318)	\$ (53,97
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										
Depreciation and amortization	5,58	3	22,898	5,071	371	186	302	1,206	71	35,6
Depreciation and amortization (included in cost of revenue)	5,25	4	-	-	-	-	-	-	-	5,2
Amortization of equity method fair value adjustment at acquisition	-		(1,594)	-	-	-	-	-	-	(1,5
Asset impairment expense	-		-	-	-	-	-	1,810	-	1,8
(Gain) loss on sale or disposal of assets	29	2	(3,500)	247	181	-	-	-	-	(2,7
Lease termination costs	-		249	-	17	-	-	-	-	2
nterest expense	97	6	4,392	1,181	41	-	1,963	2,410	44,135	55,0
Net loss (gain) on contingent consideration	-		-	-	-	-	-	-	(11,411)	(11,4
Other (income) expense, net	(4	1)	2,683	1,488	149	(17)	41	6,500	(92)	10,7
Foreign currency (gain) loss (included in cost of revenue)	-		(79)	-	-	-	-	-	-	(
ncome tax (benefit) expense	10,67	9	203	(4,243)	7	(820)	(1,811)	682	(10,185)	(5,4
Noncontrolling interest	1,94	1	260	(681)	-	(3,936)	755	(1,919)	-	(3,5
Bonus to be settled in equity	-		-	-	-	-	-	-	4,130	4,1
Share-based compensation expense	-		1,527	364	-	319	194	85	2,754	5,2
Non-recurring items	-		-	-	-	-	-	-	-	-
Acquisition costs	3,28	0	1,815	-	-	-	2,648	-	3,764	11,5
Adjusted EBITDA	\$ 51.58	8 S	44,027	\$ 2,911	\$ 6,929	\$ (22,366)	\$ (849)	\$ (2,290)	\$ (29,152)	\$ 50,7



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended December 31, 2017

		С	ore (Operating	Subsi	diaries	1 Maria	E	arly S	tage & Oth	ner		Non-		
	Con	struction		Aarine	En	ergy	Telecom	Life Sciences	Broo	adcasting		Other & nination	operating Corporate	То	otal HC:
Net loss attributable to HC2 Holdings, Inc.														\$	(8,53
Less: Net Incom e attributable to HC2 Holdings Insurance segm ent															3,38
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	9,160	\$	6,230	\$	1,485	\$ 1,253	\$ (3,822)	\$	(4,941)	\$	(3,277)	\$ (18,008)	\$	(11,92
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization		1,389		6,337		1,195	86	57		302		273	21		9,60
Depreciation and amortization (included in cost of revenue)		1,419		-		-	-	-		-		-	-		1,4
Amortization of equity method fair value adjustment at acquisition		-		(371)		-	-	-		-		-	-		(3
Asset impairment expense		-		-		-	-	-		-		-	-		-
(Gain) loss on sale or disposal of assets		199		-		208	181	-		-		-	-		5
Lease termination costs		-		-		-	2	-		-		-	-		
Interest expense		357		1,029		629	4	-		1,963		2	11,704		15,6
Net loss (gain) on contingent consideration		-		-		-	-	-		-		-	(5,410)		(5,4
Other (income) expense, net		117		240		(164)	72	8		41		3,700	368		4,3
Foreign currency (gain) loss (included in cost of revenue)		-		52		-	-	-		-		-	-		
Income tax (benefit) expense		887		(36)		4,255)	7	(820)		(1,811)		682	(1,073)		(6,4
Noncontrolling interest		751		(121)		1,321	-	(728)		755		747	-		2,7
Bonus to be settled in equity		-		-		-	-	-		-		-	2,780		2,7
Share-based compensation expense		-		394		3	-	80		194		19	547		1,23
Non-recurring items		-		-		-	-	-		-		-	-		-
Acquisition costs		833		1,515		-	-	-		2,648		-	339		5,3
Adjusted EBITDA	\$	15,112	\$	15,269	\$	422	\$ 1,605	\$ (5,225)	\$	(849)	\$	2,146	\$ (8,732)	\$	19,74
Total Core Operating Subsidiaries		32,408													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended June 30, 2017

		C	ore C	Operating	Subs	idiaries	111		Early	y Stage & Oth	ner	- Non-		
	Constr	uction	_	Aarine	En	ergy	Telecom	Life Sciences	в	roadcasting	Other & Elimination	operating Corporate	Т	otal HC
Net loss attributable to HC2 Holdings, Inc.													\$	(17,91
Less: Net Incom e attributable to HC2 Holdings Insurance segm ent														18
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	4,179	\$	(3,053)	\$	(365)	\$ 2,060	\$ (4,106	5) 5	\$-	\$ (3,757)	\$ (13,033)	\$	(18,0)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization		1,240		5,255		1,381	94	41		-	331	16		8,3
Depreciation and amortization (included in cost of revenue)		1,302		-		-	-	-		-	-	-		1,3
Amortization of equity method fair value adjustment at acquisition		-		(325)		-	-	-		-	-	-		(3
Asset impairment expense		-		-		-	-	-		-	1,810	-		1,8
(Gain) loss on sale or disposal of assets		(145)		-		18	-	-		-	-	-		(1
Lease termination costs		-		55		-	-	-		-	-	-		
nterest expense		174		1,040		154	14	-		-	16	10,675		12,0
Net loss (gain) on contingent consideration		-		-		-	-	-		-	-	88		
Other (income) expense, net		28		490		255	(9)	(11)	-	803	214		1,7
Foreign currency (gain) loss (included in cost of revenue)		-		83		-	-	-		-	-	-		
Income tax (benefit) expense		3,232		(134)		(1)	-	-		-	-	(6,543)		(3,4
Noncontrolling interest		369		(156)		(492)	-	(911)	-	(1,372)	-		(2,5
Bonus to be settled in equity		-		-		-	-	-		-	-	585		5
Share-based compensation expense		-		394		91	-	76	5	-	18	527		1,1
Non-recurring items		-		-		-	-	-		-	-	-		-
Acquisition costs		701		-		-	-	-		-	-	1,168		1,8
Adjusted EBITDA	\$ 1	1,080	\$	3,649	\$	1,041	\$ 2,159	\$ (4,911) :	ş -	\$ (2,151)	\$ (6,303)	\$	4,5
Total Core Operating Subsidiaries	S 1	7,929												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended March 31, 2017

		Core Operating	Subsidiaries	111	E	arly Stage & Otl	her	Non-	
	Construction	Marine	Energy	Telecom	Life Sciences	Broadcasting	Other & Elimination	operating Corporate	Total HC2
Net loss attributable to HC2 Holdings, Inc.									\$ (14,496
Less: Net loss attributable to HC2 Holdings Insurance segment									(76
Net Income (loss) attributable to HC2 Holdings, Inc., excluding nsurance Segment	\$ 3,203	\$ 11,152	\$ (697)	\$ 1,502	\$ (3,410)	\$ -	\$ (5,430)	\$ (20,055)	\$ (13,73
Adjustments to reconcile net income (loss) to Adjusted EBITDA:									
Depreciation and amortization	1,640	5,085	1,248	97	38	-	330	16	8,454
Depreciation and amortization (included in cost of revenue)	1,240	-	-	-	-	-	-	-	1,240
Amortization of equity method fair value adjustment at acquisition	-	(325)	-	-	-	-	-	-	(32
Asset impairment expense	-	-	-	-	-	-	-	-	-
Gain) loss on sale or disposal of assets	(248)	(3,500)	(4)	-	-	-	-	-	(3,75
ease termination costs	-	194	-	-	-	-	-	-	19
nterest expense	207	1,302	136	9	-	-	2,391	10,070	14,11
Net loss (gain) on contingent consideration	-	-	-	-	-	-	-	231	23
Other (income) expense, net	(21)	1,065	1,120	74	(4)	-	2,115	44	4,39
Foreign currency (gain) loss (included in cost of revenue)	-	24	-	-	-	-	-	-	24
ncome tax (benefit) expense	2,079	510	13	-	-	-	-	2,177	4,77
Noncontrolling interest	263	494	(747)	-	(791)	-	(605)	-	(1,38)
Bonus to be settled in equity	-	-	-	-	-	-	-	-	-
Share-based compensation expense	-	345	91	-	92	-	29	962	1,51
Non-recurring items	-	-	-	-	-	-	-	-	-
Acquisition costs	245	-	-	-	-	-	-	693	938
Adjusted EBITDA	\$ 8,608	\$ 16,346	\$ 1,160	\$ 1,682	\$ (4,075)	s -	\$ (1,170)	\$ (5,862)	\$ 16,689



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Full Year Ended December 31, 2016

Marine 17,447 22,007 - (1,371) (9) - 4,774 (2,482)	Energy \$ 7 2,248 - - - - 211 -	Telecom \$ 1,435 504 - - - 708 179 - -	Life Sciences \$ (7,646) 124 - - - - - - -	Other & Elimination \$ (24,800) 1,480 - - - - - 1,164	operating Corporate \$ (94,966) 9 - - - - - 35,987	Total HC2 \$ (94,549 (14,028 \$ (80,521) 28,264 4,370 (11,371) 2,362 179 43,375
22,007 - (1,371) (9) - 4,774	2,248 - - - 211	504 - 708 179 -	124 - - - -	1,480 - - - -	9	(14,028) \$ (80,521) 28,264 4,370 (1,371) 2,362 179
22,007 - (1,371) (9) - 4,774	2,248 - - - 211	504 - 708 179 -	124 - - - -	1,480 - - - -	9	\$ (80,521 28,264 4,370 (1,371 2,362 179
22,007 - (1,371) (9) - 4,774	2,248 - - - 211	504 - 708 179 -	124 - - - -	1,480 - - - -	9	28,264 4,370 (1,371 2,362 179
- (1,371) (9) - 4,774	- - - 211	- - 708 179 -		-		4,370 (1,371 2,362 179
- (1,371) (9) - 4,774	- - - 211	- - 708 179 -		-		4,370 (1,371 2,362 179
(9) - 4,774	- - 211 -	- 708 179 -	-		-	(1,371 2,362 179
(9) - 4,774	- - 211 -	179 -	-		-	2,362
- 4,774	- 211 -	179 -	-		-	179
4,774	211	-				
	-		-	1,164	35,987	43,375
(2,482)						
		-	-	-	11,411	8,929
(2,424)	(8)	(87)	(3,213)	9,987	(1,277)	2,815
(1,106)	-	-	-	-	-	(1,108
1,394	(535)	2,803	1,558	3,250	11,245	38,442
974	(4)	-	(3,111)	(2,575)	-	(2,882
-	-	-	-	-	2,503	2,503
1,682	597	-	251	273	5,545	8,348
-	-	-	-	-	1,513	1,513
290	27	18	-	-	2,312	4,943
41,176	\$ 2,543	\$ 5,560	\$ (12,037)	\$ (11,221)	\$ (25,718)	\$ 60,163
	290	290 27	290 27 18	290 27 18 -	290 27 18	1,513 290 27 18 2,312



Reconciliation of U.S. GAAP Net Income (Loss) to Insurance Adjusted Operating Income

Adjusted Operating Income - Insurance ("I	nsurance	AOI")																			
	١	YTD 2018		Q3 2018		Q2 2018		Q1 2018		FY 2017		Q4 2017		Q3 2017		Q2 2017		Q1 2017		FY 2016	
Net Income (loss) - Insurance segment	\$	142,878	\$	141,068	\$	565	\$	1,245	\$	7,066	\$	3,381	\$	4,282	\$	164	\$	(761)	\$	(14,028)	
Effect of investment (gains) losses		(27,086)		(20,147)		(4,429)		(2,510)		(4,983)		(2,129)		(978)		(1,095)		(781)		(5,019)	
Asset impairment expense		-		-		-		-		3,364		-		-		2,842		522		2,400	
Bargain Purchase Gain		(109,112)		(109,112)		-		-		-		-		-		-		-		-	
Reinsurance Gain		(17,715)		(17,715)		-		-		-		-		-		-		-		-	
Acquisition costs		2,367		1,305		759		303		2,535		1,377		422		736		-		714	
Insurance AOI	\$	(8,668)	\$	(4,601)	\$	(3,105)	\$	(962)	\$	7,982	\$	2,629	\$	3,726	\$	2,647	\$	(1,020)	\$	(15,933)	
Addback: Tax expense (benefit)		-		(6,741)		3,560		3,181		16,228		992		13,263		1,461		512		13,196	
Pre-tax Insurance AOI	\$	(8,668)	\$	(11,342)	\$	455	\$	2,219	\$	24,210	\$	3,621	\$	16,989	\$	4,108	\$	(508)	\$	(2,737)	
	/ /		_		2				-	1	-								-		

Biographies

Envision: Enpower: Execute:

HC2 Executive Leadership Team

Philip A. Falcone

Chairman of the Board Chief Executive Officer President

- Served as a director of HC2 since January 2014 and Chairman of the Board, Chief Executive Officer and President of HC2 since May 2014
- Served as a director, Chairman of the Board and Chief Executive Officer of HRG Group Inc. ("HRG") from July 2009 to December 2014
- From July 2009 to June 2011, served as the President of HRG
- Chief Investment Officer and Chief Executive Officer of Harbinger Capital Partners, LLC ("Harbinger Capital")
- Before founding Harbinger Capital in 2001, managed the High Yield and Distressed trading operations for Barclays Capital from 1998 to 2000
- Received an A.B. in Economics from Harvard University

HC2 Executive Leadership Team

Michael J. Sena	Chief Financial Officer of HC2 since June 2015
Chief Financial Officer	 Served as the Chief Accounting Officer of HRG from November 2012 to May 2015
	 From January 2009 to November 2012, held various accounting and financial reporting positions with the Reader's Digest Association, Inc., last serving as Vice President and North American Controller
	 Served as Director of Reporting and Business Processes for Barr Pharmaceuticals from July 2007 until January 2009
	Held various positions with PricewaterhouseCoopers
	 Mr. Sena is a Certified Public Accountant and holds a Bachelor of Science in Accounting from Syracuse University
Joseph A. Ferraro	Chief Legal Officer & Corporate Secretary of HC2 since September 2017
Chief Legal Officer &	 Served as General Counsel of Prospect Administration LLC, the administrator for Prospect Capital Corporation (NASDAQ: PSEC) for nearly nine years prior to HC2
Corporate Secretary	• Served as Assistant Secretary of PSEC and Deputy Chief Compliance Officer of Prospect Capital Management, L.P., and advised multiple Prospect-affiliated registered investment companies, registered investment advisers and funds.
Corporate secretary	Prospect Capital Management, L.P., and advised multiple Prospect-affiliated
Corporate secretary	 Prospect Capital Management, L.P., and advised multiple Prospect-affiliated registered investment companies, registered investment advisers and funds. Served as corporate associate at the law firms of Boies, Schiller & Flexner LLP and

HC2 Executive Leadership Team

Andrew G. Backman	 Managing Director of Investor Relations & Public Relations of HC2 since April 2016
Managing Director	 Prior to joining HC2, served as Managing Director of Investor Relations and Public Relations for RCS Capital and AR Capital (now AR Global) from 2014 to 2016
	 Founder and Chief Executive Officer of InVisionIR, a New York-based advisory and consulting firm from 2011 to 2014
	 Served as Senior Vice President, Investor Relations, Public Relations & Marketing of iStar Financial from 2004 to 2010
	 Served as Vice President, Investor Relations, Public Relations and Marketing Communications for Corvis Corporation / Broadwing Communications from 2000 to 2004
	Spent first 10 years of career at Lucent Technologies and AT&T Corp.
	 Mr. Backman earned a Bachelor of Arts degree in Economics from Boston College and graduated from AT&T / Lucent Technologies' prestigious Financial Leadership Program
Suzi Raftery Herbst Chief Administrative Officer	 Chief Administrative Officer of HC2 since March 2015 with over 17 years of diverse human resources, recruiting, equity and foreign exchange sales experience Prior to joining HC2, served as Senior Vice President and Director of Human Resources of Harbinger Capital and HRG Previously served as Head of Recruiting at Knight Capital Group Previously held various positions in Human Resources, as well as Foreign Exchange Sales at Cantor Fitzgerald after beginning her career in Equity Sales at Merrill Lynch
	 Ms. Herbst earned a Bachelor of Arts degree in Communications and Studio Art from Marist College

HC2 HOLDINGS, INC.

ndrew G. Backman • ir@hc2.com • 212.235.2691 • 450 Park Avenue, 30th Floor, New York, © HC2 Holdings, Inc. 2018 NY 10022 November 2018

etecute.

Envision.

EMPONET